

International Practice of the Specialized National Law Firm in 2025



• Vincent van Gogh, Irises, 1889

Independent National Firm with International Practice

- 1) Expertise on law applicable in Russia – both national and supranational
- 2) Independent and non-binding cooperation with the likely-minded domestic and foreign business partners (based on client needs in every specific case)

Dimensions of International Practice

- 1) edge-cutting litigation with a business at stake ('if no one takes the case, we will') – increasing number of foreign clients
- 2) following the domestic clients everywhere, if the client's business requires

Focused Specialization

- 1) Dispute Resolution
- 2) Regulatory Issues
- 3) Competition Law

1. Dispute Resolution – if the business is good, there will be a room for disputes requiring special competencies

- 1) both domestic and international, if the client business requires so
- 2) state courts, arbitration, mediation (up-stream)
- 3) commercial disputes and disputes in and with the public bodies

2. Regulatory Issues – if the business is good, there will be a room for comprehensive risk management and search for new opportunities

- 1) focus on industries with an existing or increasing regulatory impact
 - ‘old school’ (aviation, military, pharma)
 - innovative (new technologies, life science)
- 2) focus on trans-border implications:
 - new types of international liability
 - supranational regulations
- 3) value:
 - either capital risks for business, or
 - first-class business opportunity at stake

3. Competition law – if the business is good, there will be a room for making it better

- 1) growing importance of damages; antimonopoly bodies as enforcement partners in chasing new business opportunities
- 2) regulatory interventions in new areas

Main Factors for Going International 2020-2030

- 1) growing importance of Eurasian Union (EAU) and its enforcement bodies

Main Factors for Going International 2020-2030 (continued)

- 2) Joint Pan-European EU+EAU Integration Program hopefully resulting in a creation of the Pan-European Free Trade Agreement (expected by 2027)

Main Factors for Going International 2020-2030 (continued)

- 3) 'Russian Spring' including a historical judicial reform (Speransky 2 and 3 Packs)

Competitive Advantages

- 1) focused specialization in talent management – we are very special type of people with the thing for a strong team play, where all individual

Competitive Advantages (continued)

- 2) exclusive quality of client relations – focus on reliability and synergy for success

Competitive Advantages (continued)

- 3) praising integrity as the most secured value of business partnership

Competitive Advantages (continued)

- 4) rethinking the concept of an entrusted Russian partner

Targets for 2025-2030

- 1) regions and countries of special focus
- 2) mediation in the russophone region – litigation lawyers preventing litigation
- 1) supporting IBA initiatives aimed at achieving UN Sustainable Development Goals 2025-2035

KAMENSKAYA & PARTNERS.

SYNERGY FOR SUCCESS

Thank you!

Tatiana Kamenskaya

Kamenskaya & Partners Law Firm

Web: www.kplf.net

Email: tak@kplf.ru

Phone: +7 (495) 72-939-72



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