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Law Firm Management: 2021 Online Report to the Legal Profession

with support

of the IBA Law Firm Management Committee

3 December 2021

Event Program

Start at 12:00 GMT / 13:00 CET / 15:00 MSK

Overall duration: 3 hours

No.	Part name	Suggested participants	
1	Opening remarks <i>Duration: 10 min</i> 15:00 – 15:10 MSK	Zoya Ilyenka Co-Chair of the Law Firm Management Conference Partner, North Legal <i>Barcelona, Spain</i>	Vladislav Zabrodin Co-Chair of the Law Firm Management Conference Managing Partner, Capital Legal Services <i>St Petersburg, Russia</i>
2	Welcome speech <i>Duration: 10 min</i> 15:10 – 15:20 MSK	Rolandas Valiunas Co-Chair of the IBA Law Firm Management Committee Managing Partner, Ellex Valiunas <i>Vilnius, Lithuania</i>	

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3	<p>Global report on the status of the legal market <i>Duration: 30 min</i></p> <p>15:25 – 15:45 MSK <i>Format: joint report</i></p> <p>15:50 – 16:00 MSK <i>Format: short speech</i></p> <p>16:00 – 16:05 <i>Format: commentary</i></p>	<p>Norman Clark Co-founder and Managing Partner, Walker Clark Fort Myers, USA</p> <p>Alexander Khvoshchinsky Co-founder and Partner, Legal Stratagency Berlin, Germany</p> <p>Itzik Amiel CEO, Founder, The Switch Amsterdam, the Netherlands</p> <p><i>Future of the legal community</i> Elena Avakyan Vice President, The Russian Federal Chamber of Lawyers Moscow, Russia</p>
4	<p>XV IBA Law Firm Management Conference in Moscow: Reports on Pre-Conference Talks</p> <p><i>Duration: 40 min</i> 16:05 – 16:45 MSK <i>Format: Pecha Kucha</i></p>	<p><i>Changing compensation systems in law firms</i> Tatiana Goncharova Managing Partner, LexProf Novosibisk, Russia</p> <p><i>Lawyer’s Personal Brand in Social Media Networks</i></p>

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	5 min per speaker	<p>Evgenia Bondarenko Managing Partner, Usconsult <i>Novosibirsk, Russia</i></p> <p><i>Partners in law firms. Raising leaders</i></p> <p>Nina Boer Managing Partner, ABNB <i>St Petersburg, Russia</i></p> <p><i>A fashionable utopia or unavoidable future: diversity and inclusion in law firms</i></p> <p>Kateryna Gupalo Partner, Arzinger <i>Kyiv, Ukraine</i></p> <p><i>Compliance in law firms – local standards, new trends and expectations of international clients</i></p> <p>Martijn Lesterhius Partner, Venturis Consulting Group <i>Amsterdam, the Netherlands</i></p> <p><i>The Culture of Feedback</i></p>
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		<p>Nataliya Anferova Business and career coach <i>Berlin, Germany</i></p> <p><i>Legal Design: an Instrument for Efficient Communication</i></p> <p>Anna Kostyra Managing Partner, Legit <i>St Petersburg, Russia</i></p>
5	<p>Networking Session</p> <p>16:50 – 17:30 MSK <i>Format: World Café in Remo</i> <i>Duration: 40 min</i></p>	<p><u><i>Table 1: Future of the Legal Community (Russian)</i></u> <i>Moderator:</i> Evgenia Bondarenko Managing Partner, Usconsult <i>Novosibirsk, Russia</i></p> <p><u><i>Table 2: Compensations (Russian)</i></u> <i>Moderator:</i> Tatiana Goncharova Managing Partner, LexProf <i>Novosibirsk, Russia</i></p> <p><u><i>Table 3: Diversity and Inclusion: for Our Firms' Growth (English)</i></u></p>

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	<p><i>Moderators:</i></p> <p>Kateryna Gupalo Partner, Arzinger Kyiv, Ukraine</p> <p>Carine Tohme Managing Partner, Tohme Law Beirut, Lebanon</p> <p>Table 4: Raising leaders (Russian)</p> <p><i>Moderator:</i></p> <p>Nina Boer Managing Partner, ABNB St Petersburg, Russia</p> <p>Table 5: Compliance (English)</p> <p><i>Moderators:</i></p> <p>Ilona Zekely Partner, Head of European Desk, EPAM Moscow, Russia</p> <p>Martijn Lesterhius Partner, Venturis Consulting Group Amsterdam, the Netherlands</p> <p>Table 6: The Culture of Feedback (Russian)</p> <p>Nataliya Anferova Business and career coach Berlin, Germany</p> <p>Table 7: Lawyer's Personal Brand (Russian)</p> <p><i>Moderator:</i></p>
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		<p>Elena Ershova Editor-in-chief <i>Corporate Lawyer Journal</i></p> <p><u>Table 8: Global Legal Markets (English)</u> <i>Moderator:</i> Norman Clark Co-founder and Managing Partner, Walker Clark <i>Fort Myers, USA</i></p> <p><u>Table 9: Russia and CIS Legal Markets (Russian and English)</u> <i>Moderator:</i> Alexander Khvoshchinsky Co-founder and Partner, Legal Stratagency <i>Berlin, Germany</i></p> <p><u>Table 10: LFM Conference in Moscow: organization, speakers, topics (English)</u> <i>Moderators:</i></p>
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		<p>Zoya Ilyenka Co-Chair of the Law Firm Management Conference Partner, North Legal <i>Barcelona, Spain</i></p> <p>Vladislav Zabrodin Co-Chair of the Law Firm Management Conference Managing Partner, Capital Legal Services <i>St Petersburg, Russia</i></p> <p>Table 11: Why join the IBA? (English) Moderators:</p> <p>Rolandas Valiunas Co-Chair of the IBA Law Firm Management Committee Managing Partner, Ellex Valiunas <i>Vilnius, Lithuania</i></p> <p>Hanim Hamzah Co-Chair of the Law Firm Management Committee Regional Managing Partner, ZICO Law <i>Singapore, Singapore</i></p>
6	<p>Conclusions</p> <p>17:35 – 17:45 MSK <i>Format: short speech</i> <i>Duration: 10 min</i></p>	<p>Hanim Hamzah Co-Chair of the Law Firm Management Committee Regional Managing Partner, ZICO Law <i>Singapore, Singapore</i></p>
7	<p>Closing remarks</p>	<p>Zoya Ilyenka Vladislav Zabrodin</p>

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	<p>17:50 – 18:00 MSK <i>Format: join speech</i> <i>Duration: 10 min</i></p>	<p>Co-Chair of the Law Firm Management Conference Partner, North Legal <i>Barcelona, Spain</i></p>	<p>Co-Chair of the Law Firm Management Conference Managing Partner, Capital Legal Services <i>St Petersburg, Russia</i></p>
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