

How to Balance Rising Client Expectations and Falling Fees

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Better. Faster. Stronger. Cheaper.

Document assembly

Virtual dealrooms

Data visualization

AI

Workflow automation

Contract lifecycle management

Lex Machina

iSheets

Robotic process automation

Machine learning software

Contract and data analytics

Blockchain

eDiscovery

TECHNOLOGY

Kira Systems

HighQ

Smart contract

Digital forensics

Thompson Reuters

Lawyer bots

Smart contracts

e-bundling and paperless trial

ContractXpress

Big Data

Ravel Law

Platformization

LexisNexis

3E

Bloomberg Law

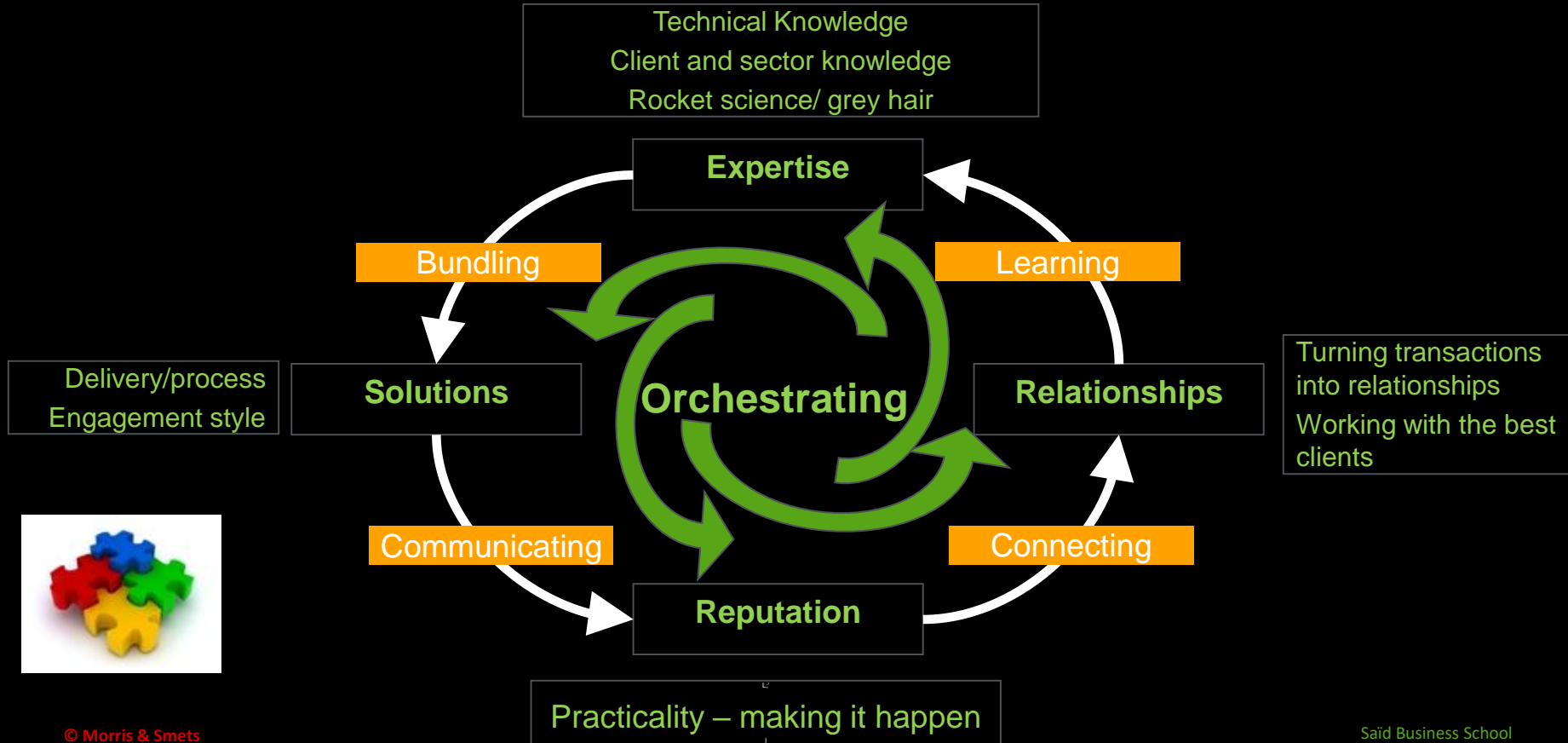
Internet of things

CLIENTS. CLIENTS. CLIENTS.

KYC

KNOW YOUR CLIENT · LISTEN · TALK

Activities for linking resources



Why these tools work?

Industry expertise

Client relationship management

Responsiveness

Emotional intelligence

Ideas worth exploring

START with delivery of legal services

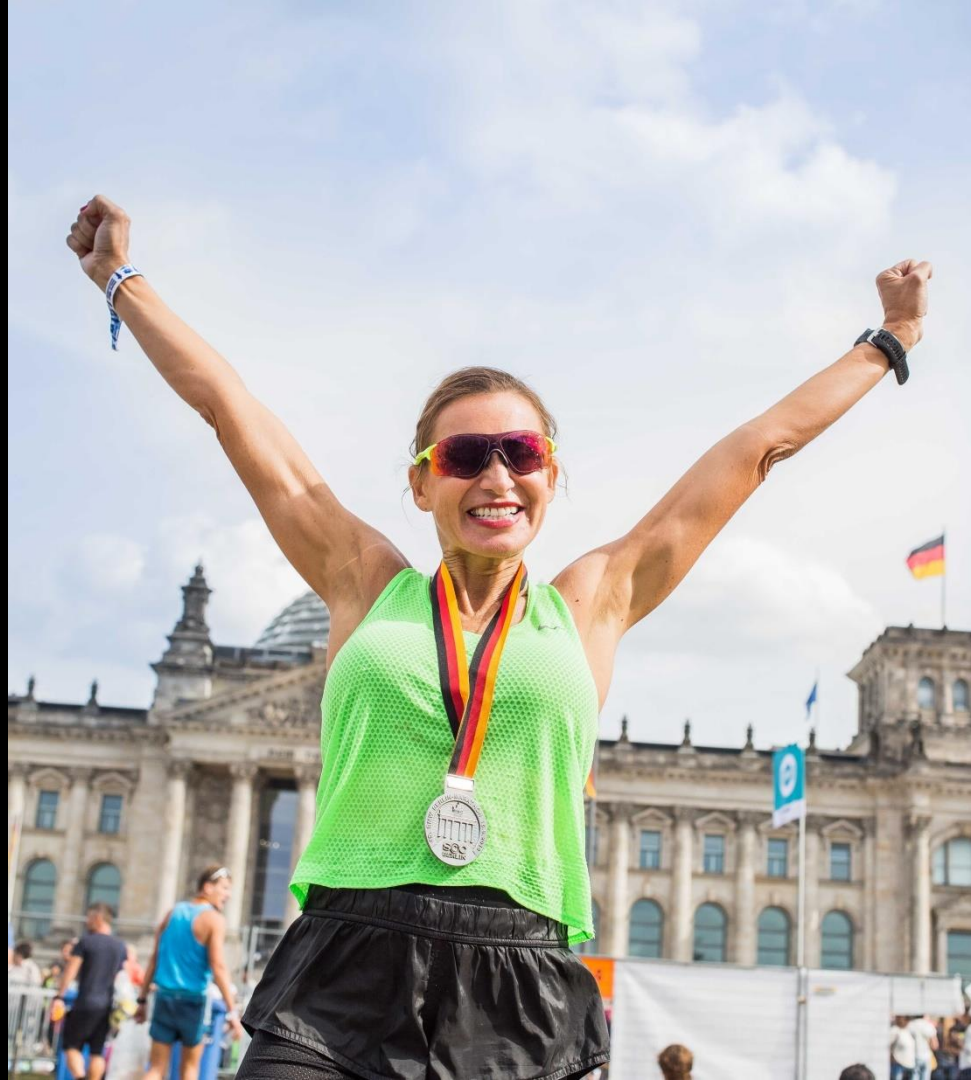
- **automated routine and monotonous work & MORE**
- **legal project management**
- **ancillary services (cyber security, e- discovery services, data analytics)**
- **virtual offices**
- **agile working**

CONTINUE with education

FINISH with legal regulation

EXTRA MILE

BERLIN
MARATHON
2018



42.2
km

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